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# Revenue Software Company Acquired

Friday, February 12, 2021 04:45 PM EDT

**Updated:** Sunday, February 14, 2021 11:45 PM EDT

By [Wes Mills](#)



(Stock photo courtesy:  
Pexels/Lukas)

An Indianapolis-based technology company that helps government agencies with online payment programs has been acquired.

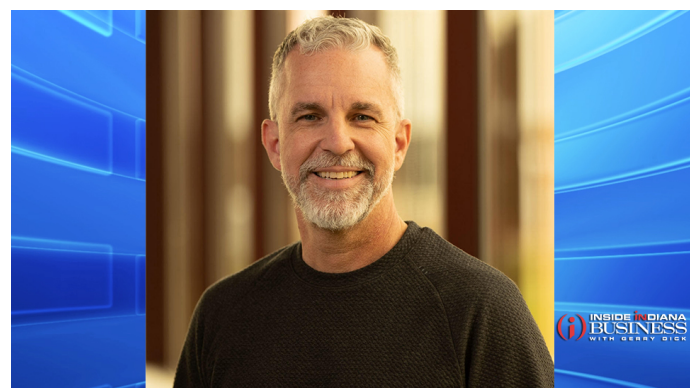
eGov Strategies was purchased by Rhode Island-based CORE Business Technologies, a Software-as-a-Service provider used for revenue management in healthcare, higher



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## PERSPECTIVES



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education and government.

The Indiana company offers a variety of software that helps government offices with integrated payment programs.

“Joining forces with CORE also will provide us with a broader base for expanding our website management and citizen engagement solutions to drive successful client outcomes nationwide,” said eGov Co-Founder Ken Barlow.

Financial details of the deal were not disclosed.

Making the decision to scale to a new technology can be terrifying for companies. Their leaders recognize the longer-term advantages the new technology offers, but transitions are rarely as smooth or problem-free as they hope -- and each hard-earned bruise lessens their appetite for what’s available next....



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